## Message Text

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ORIGIN EB-11

INFO OCT-01 NEA-10 ISO-00 COME-00 FAA-00 CIAE-00 INR-10

NSAE-00 RSC-01 /033 R

DRAFTED BY EB/OA/AVP:CHDUDLEY:DWL APPROVED BY EB/TT:RJWALDMANN COMMERCE - RANDOLPH (SUB) NEA/ARP - WRAMPLEMEIR (SUB) EB/OA/AVP - SILBERSTEIN

----- 107928

R 122209Z NOV 73 FM SECSTATE WASHDC TO AMEMBASSY JIDDA

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E.O. 11652: N/A TAGS: BMEP, SA

SUBJ: MAJOR PROJECT: NEW JIDDA AIRPORT

REF: JIDDA 4944

- 1. NEITHER BROWN AND ROOT NOR ZACHARY HAVE CLOSED DOOR TO POSSIBILITY OF BIDDING ON JIDDA AIRPORT PROJECT AND BOTH INTERESTED IN POSSIBILITY BID EXTENSION MAY YET BE FORTH-COMING. HOWEVER, COMPANIES STOPPED WORK ON BID PREPARATION IN SEPTEMBER PENDING SAG ACTION ON EXTENSION, AND EVEN IF OFFICIAL ANNOUNCEMENT OF EXTENSION MADE NOW, COMPANIES DOUBTFUL THAT THEIR BID COULD BE COMPLETED AND SUBMITTED BY JAN. 13 OR EVEN 19.
- 2. BASIC PROBLEM IS, AS NOTED BY EMBASSY, WHETHER SAG WOULD AWARD BID TO AMERICAN FIRM GIVEN PRESENT MIDDLE EAST SITUATION. COMPANIES AWARE OF THIS AND RELUCTANT TO COMMIT FURTHER RESOURCES TO BID PREPARATION WITHOUT SOME ASSURANCE THEY NOT FORECLOSED FROM WINNING IT ON POLITICAL GROUNDS.

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3. FYI ONLY: BROWN AND ROOT REPORTED TO COMMERCE THAT

SHORTLY AFTER OUTBREAK MIDDLE EAST HOSTILITIES O'SULLIVAN RECEIVED TELEPHONE CALL FROM CROWN PRINCE KHALID ASKING THAT BROWN AND ROOT CONTINUE WORK ON BID. (O'SULLIVAN UNDERSTANDS KHALID MADE SIMILAR CALLS OTHER US FIRMS WITH INTERESTS IN SAUDI ARABIA).

4. APPRECIATE EMBASSY ADVISING PROMPTLY ANY DEVELOPMENTS RE BID EXTENSION/AIRPORT PROJECT, AS WELL AS ANY INDICATION SAG MAY BE INCLINED MODIFY POSITION REFTEL ON MAJOR NEW BUSINESS FOR US FIRMS. RUSH

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: CONSTRUCTION, AIRPORTS, PROPOSALS (BID)

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Disposition Date: 28 MAY 2004
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Disposition Reason:
Disposition Remarks:
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Subject: MAJOR PROJECT: NEW JIDDA AIRPORT

TAGS: EFIN, SA To: JIDDA

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